

very much revenue but it does allow us a place to sit down and talk with each other. Our refrigerator is in the front. We have a shower room and it's used by one of our partners when coming back from playing tennis and sometimes after a very dirty calving. I am showing you some pictures of the clinic so you can appreciate the type of diversity there is in the practice and the necessity to have an inventory control system. Kennels, dog runs, and a calf ward area which is just an open room. There is a working area for the dogs and cats examination and treatment room, and a lab also in that same examination and treatment room where you can get your technician whenever you need her for small animal procedures. We have a scrub room. We have a small animal surgery and an equine surgery. Also a stainless steel table with an air mattress on it and the recovery stall is straight ahead. The equine stocks can also be used for cattle. They have to be halter roped to get them in there. Our recovery stall is hexagon, it's easier, the animals can't get in the corner and we can move around there fairly quick, there are bars up there and I can hardly reach them, I've only had to use them once and I can't use them unless something is chasing me!

Inventory Control:

Dr. Leslie L. Shane,
Worthington, Minnesota

I just want to make a few comments about inventory the way we do it in Worthington. I want to make three points. I'd like to talk about purchasing orders, we use a visa record, and a couple of comments about the storeroom. The purchasing orders we use, and we think it's real important, it does help us control it, comes in triplicate and is very straight forward, there is a number on it, a place for your name, the date, the quantity, the units, the size, and we've got a place for the description and a dollar amount. On the bottom we have a place for comments that you might have made over the telephone or when you made the purchase. And, then, of course, it has to be signed. It isn't that anybody can't use them but not too many of us use them. It is designated for one or a few. And then there is a place when we receive the items, the date, the number and then there has to be a signature there. Well, of course, where this comes in handy is if there are back orders or part orders, these are not filed away until all are filled out and everybody is happy about the prices and the amounts. We have a visa record card system, these fit in different trays, but the one we have is open cabinet, it's on rollers, rolls up beside your desk when you are using it, it's four feet by two feet and it stands about two and half feet high, just about desk height. This is divided into different ways; ours are divided in two main parts and of course we use the alphabet on these sections or whatever sections you need. We also have a place for the

manufacturer's name and under each name you find their products, if you can't find what you want go back down the alphabet and it tells you exactly where to go. These are set in a row, they offset about an inch, these little notches at the bottom, they set right in there on a wire and if you pull one out, it says "out" at the top, so it's easy to just place back and where it should go. Let's just go through this visa card a little bit. At the top, there is a place for the item and the manufacturer. Right below that is the selling price, when these are in place when you look at them, that's all you see, about an inch, they are offset that much. Let's just go through this card, I don't suppose you are in the position to write but I'll just tell you what I wrote on this card. Name of product and manufacturer; over here is the date, quantity, size of the bottle, cost per unit, percent mark up, if you say 20%, 20% plus 100%, 120% of 11.00 dollars is 13.20 so you can add that in your selling price and that's plainly seen. Of course this tells how much you've paid in the past if ordering and it tells you how much you're using for so many months. Talking about these cards and inventory it draws your attention to suppliers and salesmen and it's real nice to have people you can call up and get a quote. We have the best suppliers in the area, they are great fellows. So, when we get the supplies in we put them in the storeroom which has metal frames with wood shelves. These frames are twelve feet long by 2 and 1/2 feet, there are four shelves which are numbered. Top one is one and they go down to four and we stock them from both sides with the letters, say A on this side and B on this side. On the door to the storeroom there is a list of products. On the end of the shelf we have inventory lists in alphabetical order and it tells you which place to go. Of course these people who have helped the veterinarians keep track of these things probably deserve a special place in heaven which reminds me of the cartoon. The veterinarian in the supply room was looking for drugs, "I can't find that calf eye patch, George, where is that?" And he says, "It's in your left hand", "Well, I don't see it". "Your other left hand, Doctor!"

A Practical Approach to Prostaglandins in Large Animal Reproduction:

Dr. Martin Wenkoff,
Lethbridge, Alberta

Tonight, I'm going to tell you about some experiences I've had synchronizing beef herds with luteolytic agents over about the past five years. And hopefully as a result of this, you will go away with some guidelines on how to approach controlled breeding programs from a management point of view. For a bit of background, in 1977 and 1978 Prostaglandin F_{2d} and its synthetic analogs became available in Canada, either experimentally or by license in that order and consequently were used fairly extensively to